

## September 2007 Newsletter

If you are receiving this message, it means that either I have done work for you in the past, I am doing work for you now, or you have expressed interest regarding me doing work for you in the future. If you would prefer to not receive further emails, please let me know about it.

Being that it is now September, I will be sending out invoices to any of you for whom I have done work in August, or for those who have not yet paid for previous months. Please remit your payment when you have a chance. Also, due to the fact that this is going out after Labor Day and I prefer to keep my records on a strictly month-to-month basis, there may be some work that I do in the next few days that you won't be billed for until the next month.

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**Labor Day** - Yes, this is the time of year when we recognize the "working class". I would like to use it again as an opportunity to thank those of you who allow *me* the opportunity to be of service to *you*.

**The latest** - I have a new feature on my site that some of you may be interested in and it is related to what I spoke about in last month's letter (for those of you paying attention... ;O} ...)

**Credit Card Payment** - Yes, I was playing around with e-commerce a lot last month and I know that a couple of people have asked if I accept credit cards and now I do! I would still much prefer the usual payment by check within 30 days as (nearly ...) everyone has been really good about, but the capability is now there to pay all or a portion of your bill by credit card.

I am using PayPal, which is pretty much just as secure as you can get. I thought about Google, but they force you to sign up for a Google account whereas you can just use any credit card through PayPal. What I have done is the following:

Since my bills are nearly always divisible by 5, I have set up a payment unit of \$5.00 and you can select multiple units. For example, if your bill is \$100, modify the number of units to be 20 and the system does the rest. There is a link to the new credit card payment page on my [home page](#) and there are detailed instructions and screen shots of sample pages there.

**New Business** - August was a very good month, as I gained some new customers and have prospects for a few more. No matter what, however, it is still my intent to provide fast but thorough service to every client I take on. If it ever gets to the point where I feel I am getting overwhelmed, I will just stop taking on new clients. I am not out to make it rich with this, I am still doing it because I love what I am doing.

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Thank you all for your business (and potential business...)

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